



Australia

Market changes

The year in IT can certainly be characterised as a year of two halves. Job growth witnessed in 2007-08 continued apace at the start of the new financial year. The resource-led Perth and Brisbane markets remained candidate short and the Gershon report had an immediate effect on temporary assignments.

However as the year progressed permanent hiring slowed, although temporary assignments were still used to manage workload peaks. The public sector is the main focus of ongoing demand.

Employers are now circumspect in their recruitment needs, and authority to hire can be withdrawn quickly. Companies are attempting to manage with their current headcount and if new employees are recruited, they must add value.

Positions in demand

There is much debate about whether IT skill shortages still exist in Australia. Certainly demand for staff has decreased and candidate availability has risen, but quality candidates with excellent technical knowledge remain in short supply. J2EE and MS.Net developers who can deliver on time and to budget are needed, while in infrastructure the world of convergent technology remains candidate short. Strong IP skills are needed. In the non-technical arena, project managers able to work to deadlines and business drivers as well as business analysts with strong business functional skills are needed.

Salary movements

Salaries remained steady in general, and with the resource-rich states no longer prepared to offer inflated salaries to attract interstate staff the salary gap between eastern states and Western Australia and Queensland became less pronounced.

New South Wales and Victorian salaries remained steady, and so too did South Australia's despite increased defence projects. Canberra saw some upward movements for permanent salaries (for example the typical salaries increased for a systems administrator from \$60,000 to \$85,000 and a business analyst at the mid level from \$75,000 to \$90,000).

We have seen some instances of salary decreases in certain areas, such as business analysts, in response to reduced project numbers. Very senior roles have also experienced slight salary decreases due to the market slowdown.

Advice to candidates

Be flexible in your requirements and aware that the recruitment process is taking longer. Be committed to the job search.

New Zealand

Market changes

Businesses in New Zealand's IT&T market were cautionary in their approach to recruitment during the last six months. Domestic and US elections in addition to the global economic environment conspired to bring about a sluggish start to 2009, however recent indications suggest confidence is returning to employers, and many intend to resume project work in 2009/2010.

Generally, there has been an increase in the number of candidates looking for work in IT&T although they usually do not match the quality of candidate sought by employers and frustratingly spam their resume to any role advertised. Many of the best candidates are remaining with their current employer for job security, so identification and attraction of the committed and qualified candidate remains a priority.

Positions in demand

Demand remains in the senior infrastructure, software development, data warehousing and business intelligence fields. It is strongest in the public sector.

There has been a slight decrease in demand from international vendors where global fluctuations have far greater effect. This increased opportunities for second tier vendors to find previously unobtainable staff.

Salary movements

Employers are remaining innovative in their recruitment practices to attract and retain talent, and so salaries are still increasing and packages are improving. The extent of New Zealand's IT skills shortages has created a time lag in any possible salary decrease caused by current economic conditions.

Increases were particularly noticeable in the BI and data warehouse fields. For example, the typical salary for a BI developer in Auckland is \$80,000 and \$84,000 in Wellington. Non-salaried benefits have continued to improve.

Advice to candidates

Make employment choices based upon career growth and company stability rather than salary potential since the salary increases experienced over the last four years will not continue in the current market.

	Helpdesk	Level 1 Support	Level 2 Support	Level 3 Support
	Typical Salary	Typical Salary	Typical Salary	Typical Salary
NSW - Sydney	40,000 35,000 - 47,000	45,000 42,500 - 47,500	55,000 45,000 - 60,000	70,000 60,000 - 80,000
VIC - Melbourne	40,000 35,000 - 50,000	45,000 40,000 - 52,000	55,000 50,000 - 65,000	70,000 65,000 - 85,000
QLD - Brisbane	37,500 35,000 - 45,000	42,500 35,000 - 50,000	55,000 45,000 - 65,000	70,000 60,000 - 85,000
SA - Adelaide	35,000 30,000 - 40,000	40,000 35,000 - 45,000	50,000 45,000 - 55,000	65,000 55,000 - 70,000
WA - Perth	40,000 37,000 - 43,000	45,000 40,000 - 50,000	50,000 45,000 - 55,000	70,000 60,000 - 80,000
ACT - Canberra	35,000 30,000 - 45,000	37,500 32,500 - 45,000	47,500 40,000 - 50,000	60,000 55,000 - 70,000
NT - Darwin	35,000 30,000 - 38,000	38,000 30,000 - 42,000	48,000 45,000 - 52,000	55,000 52,000 - 57,000
NZ - Auckland	38,000 35,000 - 40,000	42,000 37,000 - 45,000	50,000 45,000 - 60,000	65,000 60,000 - 72,000
NZ - Wellington	36,000 32,000 - 38,000	42,500 40,000 - 48,000	55,000 51,000 - 58,000	70,000 62,000 - 82,000

	Team Leader	Helpdesk Manager	Systems Administrator	Applications Support
	Typical Salary	Typical Salary	Typical Salary	Typical Salary
NSW - Sydney	75,000 65,000 - 85,000	90,000 80,000 - 140,000	85,000 90,000 - 110,000	80,000 80,000 - 110,000
VIC - Melbourne	75,000 65,000 - 85,000	90,000 80,000 - 110,000	85,000 75,000 - 90,000	70,000 60,000 - 80,000
QLD - Brisbane	80,000 75,000 - 95,000	85,000 75,000 - 120,000	85,000 80,000 - 115,000	80,000 75,000 - 95,000
SA - Adelaide	70,000 65,000 - 75,000	80,000 70,000 - 90,000	70,000 65,000 - 100,000	65,000 55,000 - 90,000
WA - Perth	65,000 60,000 - 75,000	80,000 65,000 - 120,000	85,000 70,000 - 110,000	80,000 80,000 - 100,000
ACT - Canberra	70,000 65,000 - 100,000	75,000 55,000 - 85,000	85,000 70,000 - 100,000	82,500 55,000 - 90,000
NT - Darwin	60,000 50,000 - 80,000	60,000 50,000 - 80,000	60,000 55,000 - 70,000	60,000 45,000 - 65,000
NZ - Auckland	65,000 60,000 - 75,000	80,000 65,000 - 110,000	72,500 55,000 - 100,000	65,000 55,000 - 80,000
NZ - Wellington	70,000 62,000 - 82,000	82,000 77,000 - 105,000	78,000 72,000 - 95,000	76,000 52,000 - 95,000

INFORMATION TECHNOLOGY | NETWORK MANAGEMENT

	DBA	Network Security	Network Designer	Network Architect
	Typical Salary	Typical Salary	Typical Salary	Typical Salary
NSW - Sydney	95,000 80,000 - 110,000	100,000 85,000 - 110,000	95,000 90,000 - 120,000	125,000 100,000 - 130,000
VIC - Melbourne	95,000 80,000 - 120,000	100,000 80,000 - 120,000	95,000 90,000 - 120,000	135,000 120,000 - 155,000
QLD - Brisbane	90,000 75,000 - 120,000	85,000 70,000 - 100,000	75,000 60,000 - 95,000	110,000 80,000 - 120,000
SA - Adelaide	80,000 60,000 - 100,000	80,000 70,000 - 100,000	85,000 75,000 - 100,000	95,000 85,000 - 150,000
WA - Perth	92,500 85,000 - 100,000	70,000 60,000 - 80,000	85,000 60,000 - 90,000	100,000 80,000 - 120,000
ACT - Canberra	90,000 70,000 - 100,000	82,500 70,000 - 90,000	65,000 60,000 - 90,000	85,000 70,000 - 90,000
NT - Darwin	90,000 75,000 - 95,000	75,000 60,000 - 85,000	80,000 70,000 - 90,000	90,000 70,000 - 100,000
NZ - Auckland	90,000 80,000 - 110,000	80,000 70,000 - 95,000	80,000 70,000 - 95,000	95,000 85,000 - 110,000
NZ - Wellington	90,000 89,000 - 120,000	86,500 78,000 - 100,000	90,000 80,000 - 120,000	110,000 100,000 - 140,000

	Data/Voice Engineer	Telco Engineer	UNIX Administrator	WAN Engineer
	Typical Salary	Typical Salary	Typical Salary	Typical Salary
NSW - Sydney	115,000 100,000 - 150,000	75,000 70,000 - 85,000	85,000 80,000 - 100,000	85,000 70,000 - 100,000
VIC - Melbourne	120,000 100,000 - 135,000	75,000 65,000 - 85,000	95,000 85,000 - 120,000	85,000 70,000 - 90,000
QLD - Brisbane	100,000 90,000 - 140,000	75,000 60,000 - 90,000	80,000 65,000 - 90,000	70,000 55,000 - 85,000
SA - Adelaide	90,000 75,000 - 110,000	80,000 75,000 - 100,000	75,000 65,000 - 100,000	70,000 60,000 - 90,000
WA - Perth	110,000 80,000 - 130,000	70,000 55,000 - 70,000	65,000 60,000 - 80,000	75,000 65,000 - 90,000
ACT - Canberra	90,000 85,000 - 110,000	70,000 50,000 - 65,000	75,000 60,000 - 80,000	70,000 60,000 - 80,000
NT - Darwin	90,000 75,000 - 100,000	70,000 45,000 - 65,000	70,000 60,000 - 80,000	68,000 55,000 - 70,000
NZ - Auckland	110,000 85,000 - 150,000	60,000 55,000 - 70,000	80,000 70,000 - 100,000	75,000 65,000 - 85,000
NZ - Wellington	110,000 85,000 - 140,000	71,000 60,000 - 83,000	88,000 72,500 - 92,000	82,000 73,000 - 86,000

	Programmer - MS.Net	Analyst Programmer - MS.Net	Team Leader - MS.Net	Programmer - J2EE	Analyst Programmer - J2EE
	Typical Salary	Typical Salary	Typical Salary	Typical Salary	Typical Salary
NSW - Sydney	60,000 50,000 - 80,000	85,000 75,000 - 95,000	110,000 100,000 - 120,000	60,000 50,000 - 80,000	85,000 100,000 - 125,000
VIC - Melbourne	60,000 50,000 - 70,000	80,000 70,000 - 90,000	110,000 95,000 - 120,000	60,000 55,000 - 70,000	85,000 70,000 - 100,000
QLD - Brisbane	60,000 45,000 - 70,000	80,000 65,000 - 120,000	95,000 75,000 - 120,000	65,000 60,000 - 80,000	85,000 75,000 - 120,000
SA - Adelaide	55,000 40,000 - 60,000	75,000 65,000 - 85,000	90,000 85,000 - 100,000	55,000 40,000 - 60,000	75,000 65,000 - 85,000
WA - Perth	60,000 50,000 - 65,000	75,000 65,000 - 80,000	90,000 80,000 - 100,000	60,000 50,000 - 65,000	75,000 65,000 - 80,000
ACT - Canberra	60,000 50,000 - 65,000	75,000 60,000 - 80,000	85,000 60,000 - 100,000	60,000 50,000 - 95,000	90,000 70,000 - 100,000
NT - Darwin	50,000 40,000 - 55,000	75,000 60,000 - 80,000	90,000 80,000 - 100,000	55,000 40,000 - 60,000	70,000 60,000 - 80,000
NZ - Auckland	50,000 45,000 - 60,000	70,000 60,000 - 85,000	85,000 75,000 - 110,000	50,000 45,000 - 60,000	70,000 60,000 - 85,000
NZ - Wellington	50,000 45,000 - 60,000	70,000 60,000 - 85,000	85,000 75,000 - 110,000	50,000 45,000 - 60,000	70,000 60,000 - 85,000

	Team Leader - J2EE	Programmer - Other	Analyst Programmer - Other	Team Leader - Other	Applications Architect
	Typical Salary	Typical Salary	Typical Salary	Typical Salary	Typical Salary
NSW - Sydney	110,000 95,000 - 115,000	50,000 40,000 - 60,000	80,000 70,000 - 90,000	105,000 100,000 - 120,000	100,000 90,000 - 120,000
VIC - Melbourne	120,000 100,000 - 130,000	55,000 50,000 - 70,000	80,000 70,000 - 90,000	100,000 90,000 - 110,000	105,000 90,000 - 140,000
QLD - Brisbane	105,000 80,000 - 120,000	50,000 35,000 - 60,000	75,000 45,000 - 90,000	90,000 75,000 - 120,000	100,000 90,000 - 140,000
SA - Adelaide	90,000 85,000 - 100,000	50,000 40,000 - 60,000	75,000 65,000 - 85,000	90,000 85,000 - 100,000	105,000 90,000 - 115,000
WA - Perth	90,000 80,000 - 100,000	50,000 45,000 - 55,000	65,000 55,000 - 70,000	80,000 70,000 - 90,000	80,000 70,000 - 90,000
ACT - Canberra	90,000 70,000 - 100,000	50,000 45,000 - 55,000	70,000 60,000 - 70,000	100,000 90,000 - 120,000	90,000 100,000 - 140,000
NT - Darwin	85,000 80,000 - 95,000	50,000 40,000 - 55,000	65,000 50,000 - 70,000	80,000 55,000 - 85,000	80,000 75,000 - 90,000
NZ - Auckland	85,000 75,000 - 110,000	45,000 40,000 - 55,000	55,000 45,000 - 65,000	80,000 70,000 - 85,000	90,000 75,000 - 110,000
NZ - Wellington	85,000 75,000 - 110,000	45,000 40,000 - 55,000	55,000 45,000 - 65,000	80,000 70,000 - 85,000	90,000 75,000 - 110,000

INFORMATION TECHNOLOGY | DATA

	Database Developer	Data Modeller	DWH Designer	ETL Developer
	Typical Salary	Typical Salary	Typical Salary	Typical Salary
NSW - Sydney	65,000 55,000 - 70,000	85,000 75,000 - 95,000	110,000 90,000 - 120,000	85,000 70,000 - 120,000
VIC - Melbourne	70,000 60,000 - 90,000	80,000 70,000 - 90,000	100,000 90,000 - 120,000	85,000 75,000 - 95,000
QLD - Brisbane	70,000 65,000 - 95,000	80,000 65,000 - 90,000	95,000 80,000 - 140,000	80,000 70,000 - 110,000
SA - Adelaide	60,000 55,000 - 70,000	70,000 60,000 - 75,000	85,000 70,000 - 100,000	85,000 70,000 - 95,000
WA - Perth	60,000 50,000 - 70,000	75,000 65,000 - 80,000	90,000 80,000 - 100,000	90,000 80,000 - 100,000
ACT - Canberra	55,000 50,000 - 65,000	75,000 70,000 - 80,000	85,000 80,000 - 90,000	85,000 80,000 - 90,000
NT - Darwin	50,000 45,000 - 55,000	75,000 65,000 - 80,000	85,000 70,000 - 90,000	85,000 75,000 - 90,000
NZ - Auckland	65,000 60,000 - 80,000	75,000 65,000 - 80,000	95,000 80,000 - 110,000	80,000 75,000 - 100,000
NZ - Wellington	65,000 60,000 - 80,000	75,000 65,000 - 80,000	95,000 80,000 - 110,000	85,000 80,000 - 110,000

	Report Writer	Data Analyst	BI Developer	DWH DBA
	Typical Salary	Typical Salary	Typical Salary	Typical Salary
NSW - Sydney	65,000 55,000 - 75,000	75,000 65,000 - 85,000	110,000 95,000 - 120,000	130,000 110,000 - 150,000
VIC - Melbourne	60,000 45,000 - 70,000	80,000 70,000 - 90,000	110,000 90,000 - 125,000	130,000 120,000 - 180,000
QLD - Brisbane	80,000 60,000 - 110,000	80,000 50,000 - 100,000	85,000 65,000 - 110,000	100,000 80,000 - 140,000
SA - Adelaide	65,000 55,000 - 70,000	65,000 55,000 - 70,000	85,000 70,000 - 90,000	90,000 75,000 - 105,000
WA - Perth	55,000 50,000 - 60,000	70,000 60,000 - 75,000	90,000 75,000 - 100,000	120,000 100,000 - 130,000
ACT - Canberra	50,000 40,000 - 60,000	65,000 60,000 - 75,000	80,000 75,000 - 90,000	105,000 90,000 - 125,000
NT - Darwin	55,000 45,000 - 65,000	65,000 60,000 - 70,000	80,000 75,000 - 95,000	100,000 85,000 - 110,000
NZ - Auckland	55,000 50,000 - 65,000	70,000 65,000 - 80,000	80,000 75,000 - 90,000	110,000 90,000 - 120,000
NZ - Wellington	62,000 55,000 - 67,000	70,000 65,000 - 75,000	84,000 77,000 - 86,000	92,000 86,000 - 100,000

	Tester	Test Analyst	Test Team Leader	Test Manager	QA Manager
	Typical Salary	Typical Salary	Typical Salary	Typical Salary	Typical Salary
NSW - Sydney	65,000 60,000 - 70,000	75,000 70,000 - 80,000	95,000 85,000 - 120,000	120,000 110,000 - 130,000	110,000 100,000 - 130,000
VIC - Melbourne	55,000 45,000 - 60,000	75,000 60,000 - 85,000	95,000 85,000 - 100,000	110,000 100,000 - 120,000	110,000 90,000 - 120,000
QLD - Brisbane	65,000 55,000 - 80,000	80,000 65,000 - 100,000	90,000 80,000 - 120,000	110,000 80,000 - 120,000	90,000 70,000 - 130,000
SA - Adelaide	60,000 55,000 - 70,000	70,000 65,000 - 80,000	85,000 75,000 - 90,000	90,000 80,000 - 100,000	90,000 80,000 - 100,000
WA - Perth	65,000 55,000 - 75,000	80,000 75,000 - 85,000	90,000 85,000 - 100,000	105,000 95,000 - 120,000	80,000 65,000 - 90,000
ACT - Canberra	85,000 75,000 - 105,000	90,000 75,000 - 110,000	90,000 70,000 - 110,000	140,000 120,000 - 180,000	85,000 60,000 - 90,000
NT - Darwin	60,000 50,000 - 70,000	70,000 55,000 - 75,000	85,000 65,000 - 95,000	90,000 85,000 - 110,000	85,000 70,000 - 90,000
NZ - Auckland	55,000 50,000 - 65,000	65,000 55,000 - 80,000	90,000 80,000 - 110,000	110,000 95,000 - 125,000	110,000 95,000 - 125,000
NZ - Wellington	55,000 50,000 - 65,000	65,000 55,000 - 80,000	90,000 80,000 - 110,000	110,000 95,000 - 125,000	110,000 95,000 - 125,000

INFORMATION TECHNOLOGY | PROJECT MANAGEMENT & BUSINESS ANALYSIS

	BA - Junior	BA - Mid	BA - Senior	Systems Analyst	Project Administrator
	Typical Salary	Typical Salary	Typical Salary	Typical Salary	Typical Salary
NSW - Sydney	65,000 65,000 - 85,000	80,000 75,000 - 95,000	100,000 95,000 - 110,000	85,000 80,000 - 95,000	65,000 55,000 - 70,000
VIC - Melbourne	60,000 50,000 - 75,000	85,000 75,000 - 95,000	105,000 95,000 - 125,000	90,000 70,000 - 110,000	60,000 45,000 - 75,000
QLD - Brisbane	65,000 55,000 - 80,000	80,000 70,000 - 95,000	105,000 85,000 - 130,000	80,000 65,000 - 120,000	65,000 50,000 - 75,000
SA - Adelaide	50,000 50,000 - 65,000	75,000 70,000 - 84,000	87,000 80,000 - 110,000	75,000 65,000 - 90,000	58,000 55,000 - 70,000
WA - Perth	60,000 55,000 - 65,000	80,000 70,000 - 90,000	100,000 90,000 - 125,000	80,000 70,000 - 90,000	55,000 50,000 - 60,000
ACT - Canberra	80,000 70,000 - 105,000	90,000 75,000 - 110,000	100,000 90,000 - 130,000	100,000 90,000 - 120,000	60,000 50,000 - 75,000
NT - Darwin	55,000 42,000 - 65,000	70,000 60,000 - 80,000	90,000 85,000 - 120,000	60,000 50,000 - 90,000	55,000 50,000 - 65,000
NZ - Auckland	60,000 52,000 - 65,000	70,000 60,000 - 80,000	85,000 75,000 - 100,000	75,000 70,000 - 90,000	60,000 55,000 - 70,000
NZ - Wellington	68,000 60,000 - 72,000	74,000 70,000 - 94,000	90,000 85,000 - 130,000	80,000 70,000 - 90,000	58,000 48,000 - 50,000

	Project Co-ordinator	Project Manager	Project Director	Program Director	PMO Manager
	Typical Salary	Typical Salary	Typical Salary	Typical Salary	Typical Salary
NSW - Sydney	75,000 65,000 - 80,000	120,000 110,000 - 130,000	150,000 130,000 - 170,000	170,000 155,000 - 215,000	130,000 110,000 - 160,000
VIC - Melbourne	75,000 65,000 - 85,000	110,000 80,000 - 150,000	140,000 130,000 - 180,000	170,000 130,000 - 180,000	120,000 100,000 - 140,000
QLD - Brisbane	85,000 70,000 - 115,000	110,000 85,000 - 130,000	145,000 120,000 - 200,000	160,000 120,000 - 220,000	100,000 70,000 - 145,000
SA - Adelaide	60,000 50,000 - 65,000	90,000 65,000 - 135,000	110,000 105,000 - 150,000	145,000 110,000 - 170,000	125,000 110,000 - 170,000
WA - Perth	65,000 55,000 - 75,000	100,000 90,000 - 125,000	160,000 140,000 - 170,000	140,000 120,000 - 180,000	100,000 90,000 - 120,000
ACT - Canberra	70,000 60,000 - 80,000	100,000 80,000 - 110,000	160,000 120,000 - 190,000	140,000 110,000 - 150,000	100,000 75,000 - 110,000
NT - Darwin	70,000 60,000 - 75,000	80,000 70,000 - 90,000	100,000 85,000 - 130,000	120,000 100,000 - 125,000	100,000 100,000 - 110,000
NZ - Auckland	65,000 60,000 - 80,000	90,000 85,000 - 120,000	140,000 120,000 - 180,000	140,000 120,000 - 180,000	140,000 120,000 - 180,000
NZ - Wellington	65,000 58,000 - 70,000	100,000 86,000 - 130,000	145,000 130,000 - 170,000	170,000 140,000 - 220,000	135,000 130,000 - 148,000

	CIO	CTO	Development Manager	IT Manager
	Typical Salary	Typical Salary	Typical Salary	Typical Salary
NSW - Sydney	250,000 225,000 - 275,000	240,000 220,000 - 260,000	150,000 125,000 - 175,000	130,000 120,000 - 140,000
VIC - Melbourne	220,000 180,000 - 300,000	200,000 180,000 - 300,000	130,000 110,000 - 150,000	110,000 80,000 - 150,000
QLD - Brisbane	150,000 120,000 - 210,000	150,000 110,000 - 200,000	110,000 90,000 - 160,000	120,000 80,000 - 150,000
SA - Adelaide	150,000 110,000 - 190,000	120,000 100,000 - 140,000	100,000 85,000 - 110,000	90,000 80,000 - 130,000
WA - Perth	180,000 160,000 - 230,000	180,000 160,000 - 230,000	110,000 90,000 - 125,000	120,000 90,000 - 140,000
ACT - Canberra	150,000 130,000 - 175,000	140,000 130,000 - 160,000	110,000 80,000 - 125,000	150,000 120,000 - 170,000
NT - Darwin	150,000 110,000 - 160,000	110,000 80,000 - 120,000	100,000 90,000 - 120,000	130,000 100,000 - 150,000
NZ - Auckland	140,000 120,000 - 220,000	140,000 120,000 - 180,000	120,000 95,000 - 160,000	120,000 80,000 - 135,000
NZ - Wellington	150,000 120,000 - 185,000	150,000 120,000 - 185,000	110,000 75,000 - 130,000	120,000 110,000 - 140,000

	Infrastructure Manager	Change Manager	Service Delivery Manager
	Typical Salary	Typical Salary	Typical Salary
NSW - Sydney	110,000 100,000 - 120,000	110,000 100,000 - 120,000	95,000 90,000 - 100,000
VIC - Melbourne	120,000 90,000 - 150,000	120,000 80,000 - 140,000	100,000 80,000 - 140,000
QLD - Brisbane	115,000 85,000 - 150,000	100,000 70,000 - 115,000	100,000 90,000 - 150,000
SA - Adelaide	105,000 95,000 - 140,000	100,000 75,000 - 115,000	90,000 65,000 - 95,000
WA - Perth	110,000 90,000 - 125,000	100,000 90,000 - 120,000	100,000 90,000 - 125,000
ACT - Canberra	100,000 100,000 - 120,000	100,000 80,000 - 110,000	90,000 85,000 - 110,000
NT - Darwin	110,000 90,000 - 125,000	110,000 85,000 - 120,000	90,000 70,000 - 110,000
NZ - Auckland	105,000 80,000 - 135,000	95,000 90,000 - 110,000	90,000 85,000 - 120,000
NZ - Wellington	110,000 90,000 - 132,000	98,000 92,000 - 110,000	95,000 88,000 - 130,000

INFORMATION TECHNOLOGY | MISCELLANEOUS

	IT Trainer	Technical Writer
	Typical Salary	Typical Salary
NSW - Sydney	75,000 65,000 - 80,000	75,000 65,000 - 80,000
VIC - Melbourne	80,000 70,000 - 110,000	80,000 70,000 - 110,000
QLD - Brisbane	85,000 70,000 - 120,000	80,000 65,000 - 100,000
SA - Adelaide	72,000 60,000 - 80,000	75,000 65,000 - 85,000
WA - Perth	80,000 65,000 - 95,000	80,000 70,000 - 90,000
ACT - Canberra	80,000 75,000 - 125,000	80,000 75,000 - 110,000
NT - Darwin	70,000 65,000 - 90,000	80,000 70,000 - 100,000
NZ - Auckland	60,000 50,000 - 70,000	72,500 55,000 - 85,000
NZ - Wellington	72,000 66,000 - 78,000	88,000 78,000 - 91,000